A LEADER IN EHS DUE DILIGENCE

Rambo ll supports clients on merger and acquisition (M&A) transactions of all types – from straightforward acquisitions, divestitures, refinancings and insurance placements to more complex mergers, restructuring, buyouts, public offerings and bankruptcy situations. We have a reputation for unparalleled responsiveness and quality, and are well known to major law firms and lending institutions.

Client-focused results
We carefully tailor our assessments to each client’s particular portfolio and desired risk threshold, and employ innovative approaches - such as probabilistic risk modeling – as warranted. We are able to provide the information and professional insights needed to make real-world decisions while meeting strict transactional and regulatory deadlines.

In addition to traditional due diligence issues, such as environmental contamination and compliance, our advice addresses issues that may be of material importance to our clients, including product safety, producer responsibility legislation, and carbon and energy.

Technical expertise
The last decade has seen fundamental changes in the number, nature and complexity of environment, health and safety (EHS) challenges facing industrial businesses, with a corresponding need for EHS due diligence to evolve so that all potential areas of EHS liability are assessed during a transaction.

Material issues
Our due diligence project directors understand how best to identify the material issues and provide guidance on their likelihood of occurrence, severity and cost. We can also identify solutions and remedies.

Site contamination
Our site investigation staff can identify site contamination and conduct remedial actions in most jurisdictions around the world. We have first-hand experience in shepherding sites through jurisdictions around the world.

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Health and safety
Health and safety (H&S) management is becoming an important consideration in transactions as sanctions become more severe and protection of worker H&S comes under increasing scrutiny. Rambo ll brings real-world understanding of H&S management, enforcement and improvement.

Product stewardship and food safety
Certain industries may be subject to product stewardship directives, such as REACH, TSCA, FSMA, WEEE, RoHS and packaging directives, and related issues associated with manufacturing, use and end of life. We have in-depth knowledge of these directives and the potential material impacts that related issues may pose in a transactional setting.

Sustainability
Our experts are authorities on the regulatory and market drivers in sustainability, with deep expertise in carbon and energy management and eco-design.

Environmental, social and governance
External stakeholder pressures have increased the importance of environmental, social and governance (ESG) issues and related corporate policies. Increasingly, clients need greater guidance on future trends and challenges to fully understand the broader impacts of a business on its stakeholders and the environment.

Post-merger integration
We understand that true EHS challenges often begin when the deal closes, with the first 100 days being most critical. We routinely work with clients on a wide range of post-merger integration (PMI) matters ranging from further evaluation and mitigation of identified compliance and contamination issues, EHS and ESG management systems development, energy management and other business improvements that enhance long-term asset value.

RELEVANT SECTORS
- Aerospace and defense
- Agribusiness
- Automotive
- Basic and specialty chemicals
- Electronics
- Energy and power
- Ferrous and nonferrous metals
- Food and beverage
- Furniture
- Glass
- Healthcare
- Industrial machinery
- Medical devices and products
- Metal fabrication and machining
- Mining and mineral processing
- Oil and gas
- Petroleum and petrochemicals
- Plastics and rubber products
- Pharmaceuticals
- Printing
- Pulp and paper
- Semiconductors
- Waste management
- Textiles and clothing
- Transportation
- Other industrial/manufacturing

COMPLEMENTARY SERVICES
- Preparation for sale
- Vendor Phase I ESAs
- Compliance assistance
- "Red-flag" report
- Pre-bid review
- Acquisition assessments
- Phase I ESAs
- Compliance reviews
- Desktop evaluations
- Liability/Cost estimation
- Reserve analysis
- ESG screening assessments
- Transactional support
- Evaluation of disclosure schedules
- Proposed contract language
- Negotiation of indemnities
- Allocation of liabilities
- Interaction and briefing of lenders
- Coordination with insurance underwriters
- Post-merger integration
- Environmental management system implementation
- Site remediation
- Energy management
- ESG management
- Compliance assistance
- Outsourced EHS staff
Ramboll is a leading engineering, design and consultancy company employing 13,000 experts. Our presence is global with especially strong representation in the Nordics, UK, North America, Continental Europe, Middle East and Asia Pacific. We constantly strive to achieve inspiring and exacting solutions that make a genuine difference to our clients, end-users and society at large.